



# ODA/Management Review

## Delivering

### A NOTE FROM JOEL

September 2021



My recent newsletters have focused on aspects of management and leadership. Last month we wrapped up the series describing how leaders model the right behavior and habits. Now let's take these principles and turn them into actionable behaviors which deliver results.

You will notice the ODA logo on our newsletter. The arrows represent a management principle we call "Closing the Loop." This month we will review an example using this approach.

We start by looking at a process. Let's pick Training Employees as an example. Closing the loop, we plan, conduct the training, review the results, and make adjustments and improvements for the next time.

Let's break it down by looking at the first step, which we call the INPUT.

Here are some of the things we will consider:

- What are the demographics of the potential students?
- What is their length of service in the company?
- What roles have they served?
- What is their time in grade?
- What training have they received in house or elsewhere?
- What are their language and written skills?
- How will this training qualify them for a promotion or new role?

This is the first step in Closing the Loop for training.

Next time we will look at the actions we need to organize and deliver the training.

Taking the step to improve your employees with effective training is a very good example of Exhibiting Leadership Behavior.

Regards,

*Joel*



Joel McFadden  
484.252.4490

[www.kraftassociatesoda.com](http://www.kraftassociatesoda.com)

Let's Build Management Skills!

Give Us a Call Today