



ODA/Management Review **Showing**

A NOTE FROM JOEL

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I titled last month's newsletter LEADING.

And because I knew that there are many aspects of leadership, I provided a list representing a few behaviors which fit the bill.

Let's dig deeper.

Here are the first six behaviors on the list: *Showing Energy*.

Leaders Are:

- ~ first in line with new ideas
- ~ engaging improvements
- ~ not being afraid
- ~ taking charge
- ~ sharing with others aggressively
- ~ celebrating change

Here are the second six behaviors: *Showing Business Sense*.

Leaders Use:

- ~ written plans
- ~ specific observations
- ~ measurement of results
- ~ training others
- ~ closing the loop
- ~ looking for the long term

The Management Pro shows his colors in both camps.

- Understanding the energy needed to change.
- Leading from the front to keep things moving.
- Overcoming obstacles which hinder improvement.
- Using the management tools to establish the right process.

Regards,

Joel



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